



ALDA, the Analytical, Life Science & Diagnostics Association is focused to meet the needs of industry CEOs, presidents and senior executives. Our meetings provide member executives with the critical opportunity to stop and think about the strategic side of their business while developing high-level strategic relationships with top executives in the industry.

Some of our new 2017-18 member companies include BD Life Sciences, Hombrechtikon Systems Engineering AG, Panasonic Healthcare, Purigen Biosystems and MilliporeSigma.

HOW IS THIS ACCOMPLISHED? We had more than 150 CEOs and senior executives from almost 100 industry companies who participated in one or more of our 2017 meetings. Industry CEOs have casual conversations at our meetings which often develop into business partnerships and collaborations. They learn about new market opportunities; some members develop relationships with their tools partners whose technology powers the industry and others discuss what new and innovative technology is needed to move this industry forward.

As a global industry trade association not focused on government regulations, we believe we are unlike any other association. Rooted in the research side of the industry, today ALDA members have a strong presence in lab research, automation, food, pharmaceutical and environmental areas but are also quickly evolving and leveraging their products for use in health sciences and diagnostic applications. Along with this, our international presence has grown with today's ever important global economy - more than 25% of our member companies are internationally headquartered companies.

YOUR TIME AND MEETING CONTENT - We understand that your time is valuable and that to get the most out of membership you need to give us 3-5 days a year to attend one or both of our semi-annual meetings. While the networking is powerful, ALDA's meetings must be worthwhile.

Recent meetings addressed 'omics including the latest needs in proteomics and metabolomics, the microbiome and its implications for human health, sensor technology, Crispr and gene editing, and oncology, immunotherapies and efforts to cure cancer. Featured speakers have included Craig Venter, Rob Knight, Juan Enriquez, Larry Smarr, and Siddhartha Mukherjee. At this week's Fall Meeting Jim Collins author of "Good to Great" was a keynote. Mr. Collins and our other speakers gave exceptional presentations to more than 95 industry executives.

OTHER VALUES: For executives new to the industry, ALDA is how they can get to know the industry leaders. For established executives and those interested in collaborations and M&A,

it's a great place to learn about the new technologies and meet the executives running some of our young start-up member companies.

"ALDA meetings are unique. It's a gathering of senior management of the major companies in this industry and key suppliers and partners for diagnostics."

Rainer Blair, EVP, Danaher Life Sciences Platform

INVITATION TO JOIN US ON April 29 - May 1: We hold two meetings each year for senior executives and our Spring Meeting will be held in Boston, Massachusetts **and** will focus on synthetic biology (synbio) with a goal of providing attendees with a good understanding of what is happening with this new interdisciplinary area. It was recently reported that it has received more than \$1B in investment funds in 2016 with 400+ companies actively engaged in this space around the globe.

We decided to look at how synbio is evolving with the primary focus on the actual size of the market along with applications/markets and needed tools and technologies. The presentations will be geared to address synbio from a business opportunity perspective while avoiding highly scientific/technical presentations.

Oliver Fetzner, CEO of Synthetic Genomics will talk about synbio as the really biotechnology 2.0 - biotechnology as it was intended to be. He sees it as the application of engineering to biology with many opportunities for analytical, life science and diagnostics companies in our industry. In addition the following speakers are confirmed:

- Rob Carlson, Managing Director of Bioeconomy Capital and author of "Biotechnology is Technology" named "one of the best books of 2010" by The Economist, and
- Jason Kelly, Co-founder of Ginkgo Bioworks.

To round out the meeting, we will have a Sunday evening presentation on the next generation workforce and managing/motivating millennials along with a business-related keynote presentation on Tuesday morning by **former U.S. Secretary of Defense Robert Gates**.

THE FINANCIAL SIDE: Membership is for corporations and dues are based on your annual revenues of products that "fall within the scope of ALDA" and run between \$2625 (under \$10 Million) up to \$33,000 (greater than \$750 Million.)

In addition to annual dues, attendees pay registration fees for some but not all of our meetings - those fees are designed to recover part of the cost of our meetings.

Please feel free to contact ALDA's President, Mike Duff at 703-647-6256 or Director of Membership Kerrie Peterson at 703-371-3908 if you have with any questions about the association.



FY2018 Membership List

Agena Bioscience	MilliporeSigma
Agilent Technologies	MiniFab
Analytik Jena US	NanoString Technologies
ArcherDx	NanoView Biosciences
ARTEL	New England Biolabs, Inc.
Axion BioSystems	Nexcelom Bioscience
BD Life Sciences	Ovizio Imaging Systems
Biodesix	Oxford Gene Technology IP Ltd. (acq. by Sysmex)
Biodesy	Panasonic Healthcare Co.
BioNex Solutions	Parker Hannifin Corporation
Bio-Techne	PerkinElmer
BioTek Instruments	Persistent Systems
Brooks Automation	PharmaFluidics
Bruker Corporation	Planet Innovation
Canon BioMedical, Inc.	Precision NanoSystems
CEM Corporation	Promega Corporation
Cisbio Bioassays	Prosolia
Corning Life Sciences	ProterixBio
Covaris	Purigen Biosciences
Creoptix AG	QIAGEN GmbH
CTC Analytics AG	Quantum Analytics
Danaher Corporation	RareCyte
Beckman Coulter	Roche Diagnostics Corporation
Molecular Devices	Sage Science
Pall Corporation	Sartorius
SCIEX	SeLux Diagnostics
Dassault Systemes (BIOVIA)	Scienion US
Eppendorf North America	Shimadzu Scientific Instruments
Formulatrix	Singulex, Inc.
GE Healthcare Life Sciences	SPARK Holland BV
GERSTEL, Inc.	STRATEC Biomedical AG
Gyros AB	TECAN Group Ltd.
Halo Labs	Thermo Fisher Scientific
HepQuant LLC	Thrive Bioscience
HNP Mikrosysteme GmbH	Tornado Spectral Systems
Hitachi High Technologies America	Tosoh Bioscience
Hombrechtikon Systems Engineering AG	Trajan Scientific & Medical
HORIBA Instruments	Twist Bioscience
Horizon Technology	Ultivue Inc.
Human Longevity	Unchained Labs
IDEX Health & Science LLC	Volpi USA
Illumina	Waters Corporation
Labcyte	Ximedita
MedCision, LLC	908 Devices
Medicinal Genomics	10X Genomics
Mettler-Toledo	

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